

Ambitermo

POWERING INDUSTRIES

CORPORATE PRESENTATION

WHO WE ARE

With over 30 years of experience, Ambitermo was founded by a group of engineers with extensive expertise in the sector, with a clear purpose of providing industries with the best thermal solutions on the market.

Since 1992, we have designed and manufactured industrial boilers tailored to the specific needs of each client. We offer a comprehensive, turnkey service that includes calculation and engineering, construction, commissioning, and technical support, ensuring maximum performance and reliability throughout the entire equipment lifecycle.

SINCE 1992
**WE HAVE BEEN
DESIGNING AND
MANUFACTURING
INDUSTRIAL BOILERS**



WE OFFER
**THE BEST THERMAL
SOLUTIONS
ON THE MARKET**

POWERING INDUSTRIES

COMPLETE
**TURKNEY
SERVICE**



POWERING INDUSTRIES

We leverage our experience and technical expertise to support industries in optimizing their production processes, using traditional fuels, like gas and fuel oil or moving towards a more sustainable energy with biomass and electricity, always aligning with our clients' strategic goals.

Our solid presence in over 24 countries reflects the trust we have built over the years and reinforces our ambition to continuously expand into new global markets.

TO DATE WE'VE BUILT

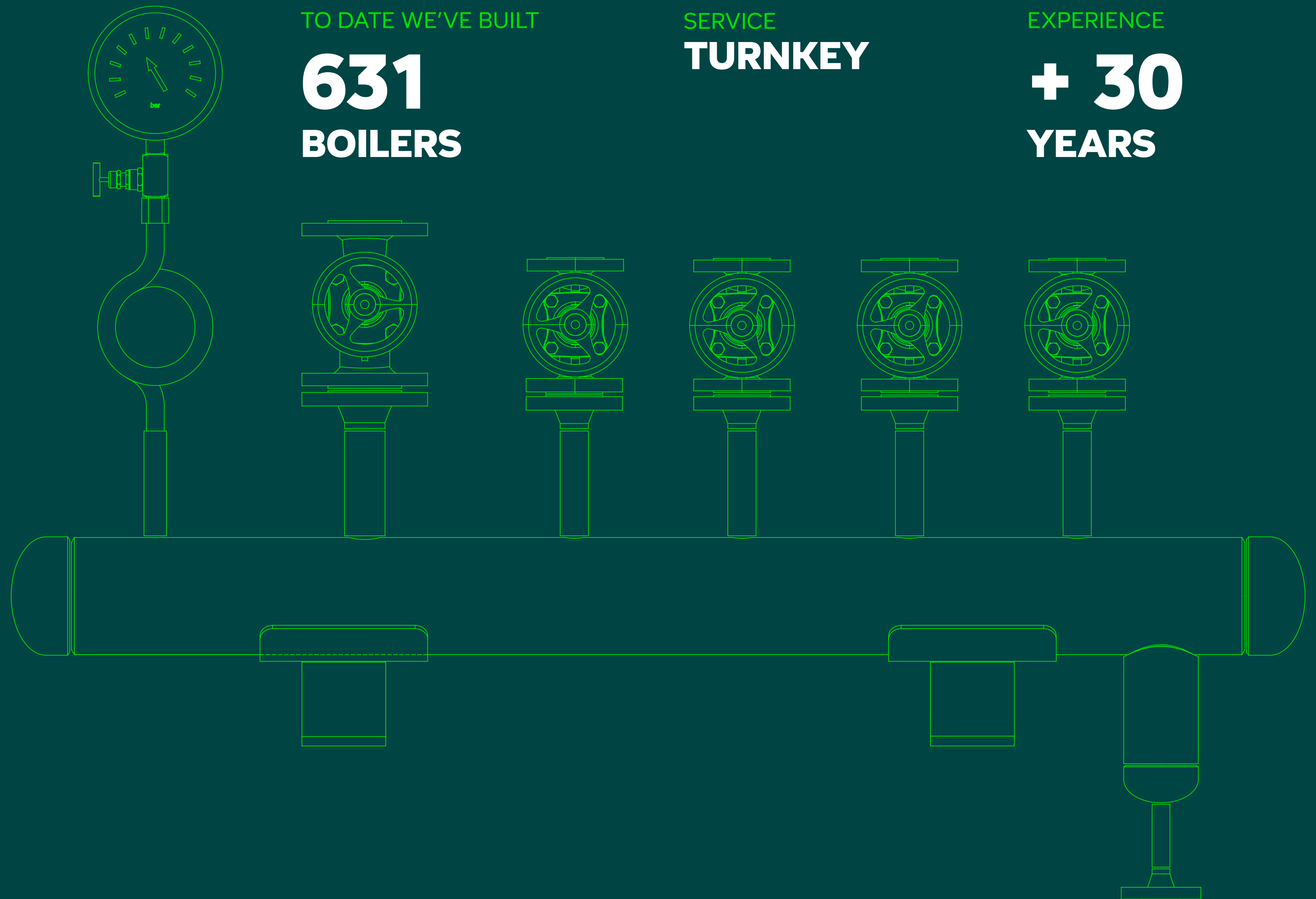
631
BOILERS

SERVICE

TURNKEY

EXPERIENCE

+ 30
YEARS

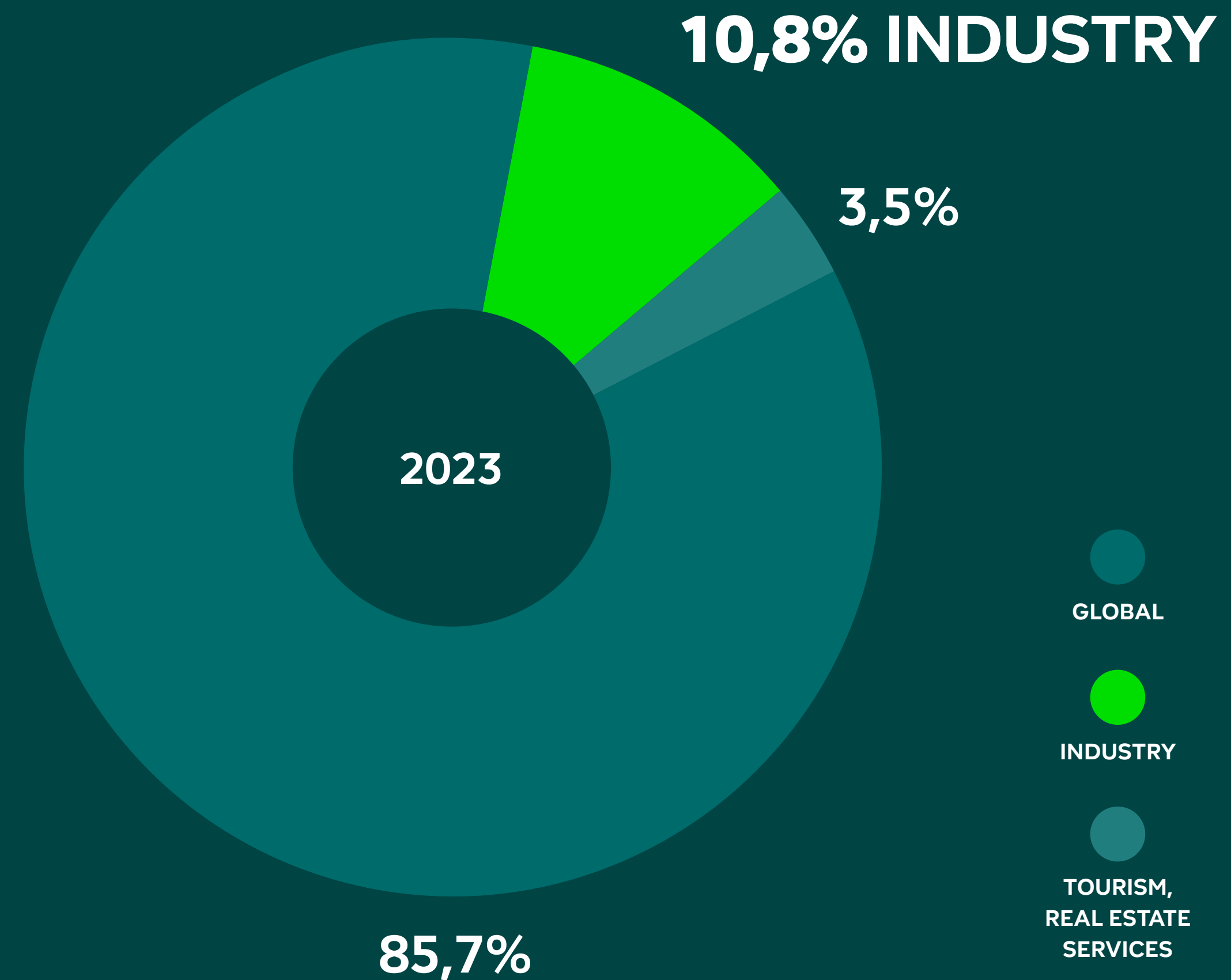


GRUPO VISABEIRA

Grupo Visabeira is a multinational and multi-sector holding. A **business group with over four decades of activity**, operating in Viseu, where it maintains its headquarters and operational command. It quickly established itself as a **national leader** in its initial sectors: Telecommunications and Electricity.

As a group, it consolidated its core business and expanded its operations into various sectors, such as **Industry and Tourism, Real Estate, and Services**, while simultaneously embarking on a broad internationalization process. Currently, its companies are **present in 18 countries**, and its brands, through their products and services, have gained a prominent position in **more than 134 nations**.

1690M€ **TURNOVER** **%**
TOTAL 2023 **BY ACTIVITY AREAS**



OUR MISSION

Guided by creativity, innovation, competitiveness, rigor, and ambition, we develop thermal systems that combine efficiency, reliability, and flexibility, enabling companies to innovate and optimize their processes.

VALUES

INNOVATION COMPETITIVENESS ACCURACY AMBITION

CHRONOLOGY

1992

Founded in 1992, in Coimbra, by a group of specialised engineers with vast experience in the sector.

It began by manufacturing equipment - boilers and their components and representing 2 brands of burners. (CUENOD e ECLIPSE COMBUSTION).

1995

In 1995 he specialised in cogeneration projects and in environmental areas, and dedicated himself to the installation of HVAC, which became an important business area in the company.

1998

In 1998 it extended its scope to Natural Gas projects, with "conversion projects and installations of regulation and metering stations" and it has developed solutions for thermal power stations, cogeneration systems, in addition to boilers and burners.

2005 - 2008

Between 2005 and 2008 moved to the current premises built from scratch justified by the strong growth of the company until then.

In 2005, AMBITERMO achieved certification ISO 9001.

In November 2007, o Grupo Visabeira became a joint-stock of AMBITERMO.

In 2008 we started to export to the African Continent.

CHRONOLOGY

2009-2014

From 2009 to 2014 there was a strong **commitment to innovation in the system**, and the expansion of **installed capacity** (construction of 2 new pavilions).

2012

In 2012 branch - Chaudières Industrial Sarlau **AMBITERMO MAROC**.

2014

In 2014 we started exporting to the **Asian Continent**.

2015

Em 2015, In 2015, we obtained **ISO 14001**, **ISO 45001**, **OSHA 18001** and **ET02** certifications.

2017

In 2017 we started exporting to the **American Continent**.

2022 - PRESENT

In 2022 we started exporting to the **United States of America**.
To this day, it is worth highlighting also stands out to investment in innovation by **European Funds [QREN, PT2020]** and **Portugal 2030**.

WE DRIVE INDUSTRIES FORWARD AND FULFIL VISIONS

DECARBONISATION

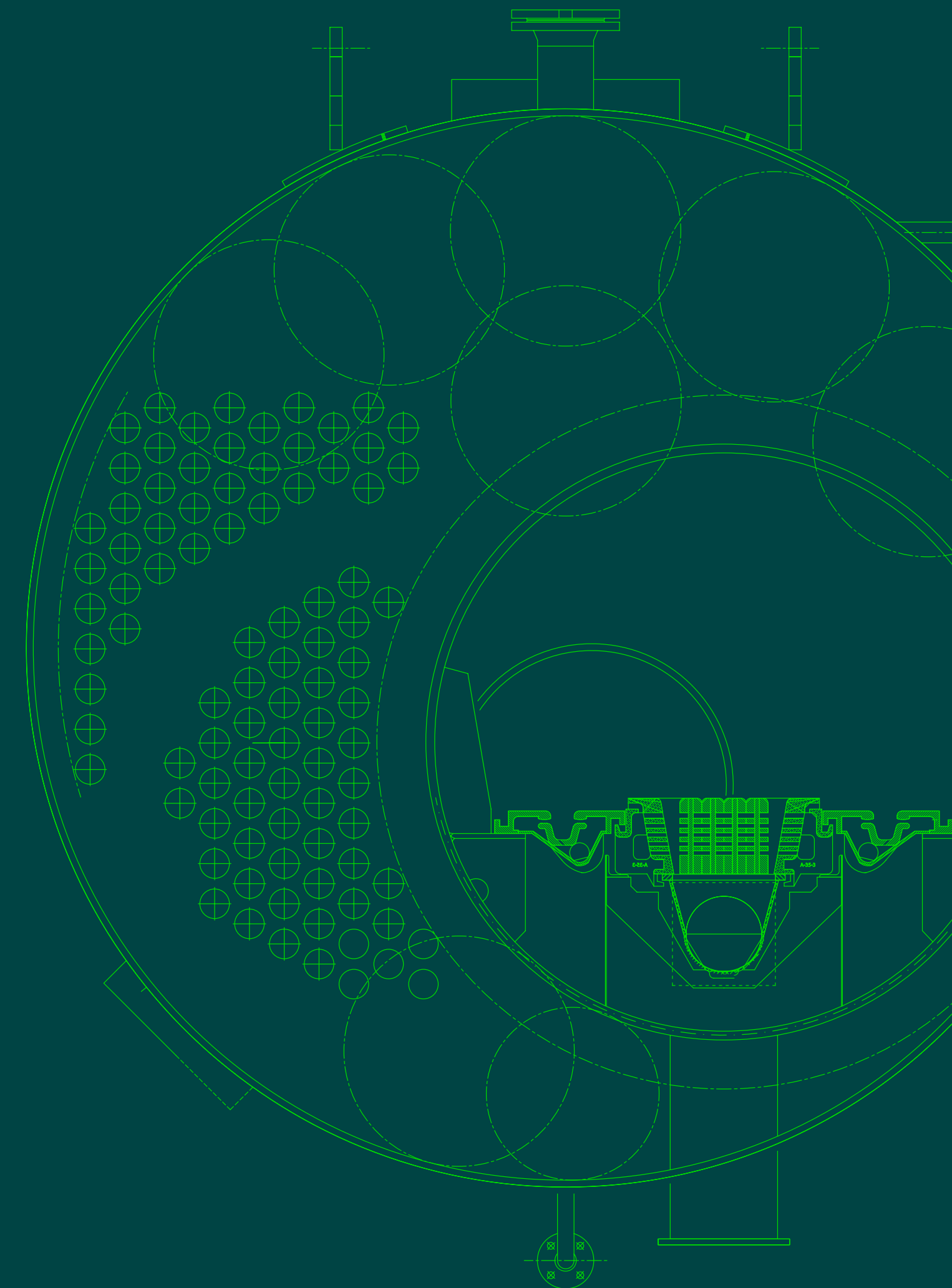
At Ambitermo, our commitment is to develop industrial thermal solutions that actively contribute to the decarbonisation of industrial processes and at the same time help companies to reduce their carbon emissions and optimise energy consumption.

ENERGETIC EFFICIENCY

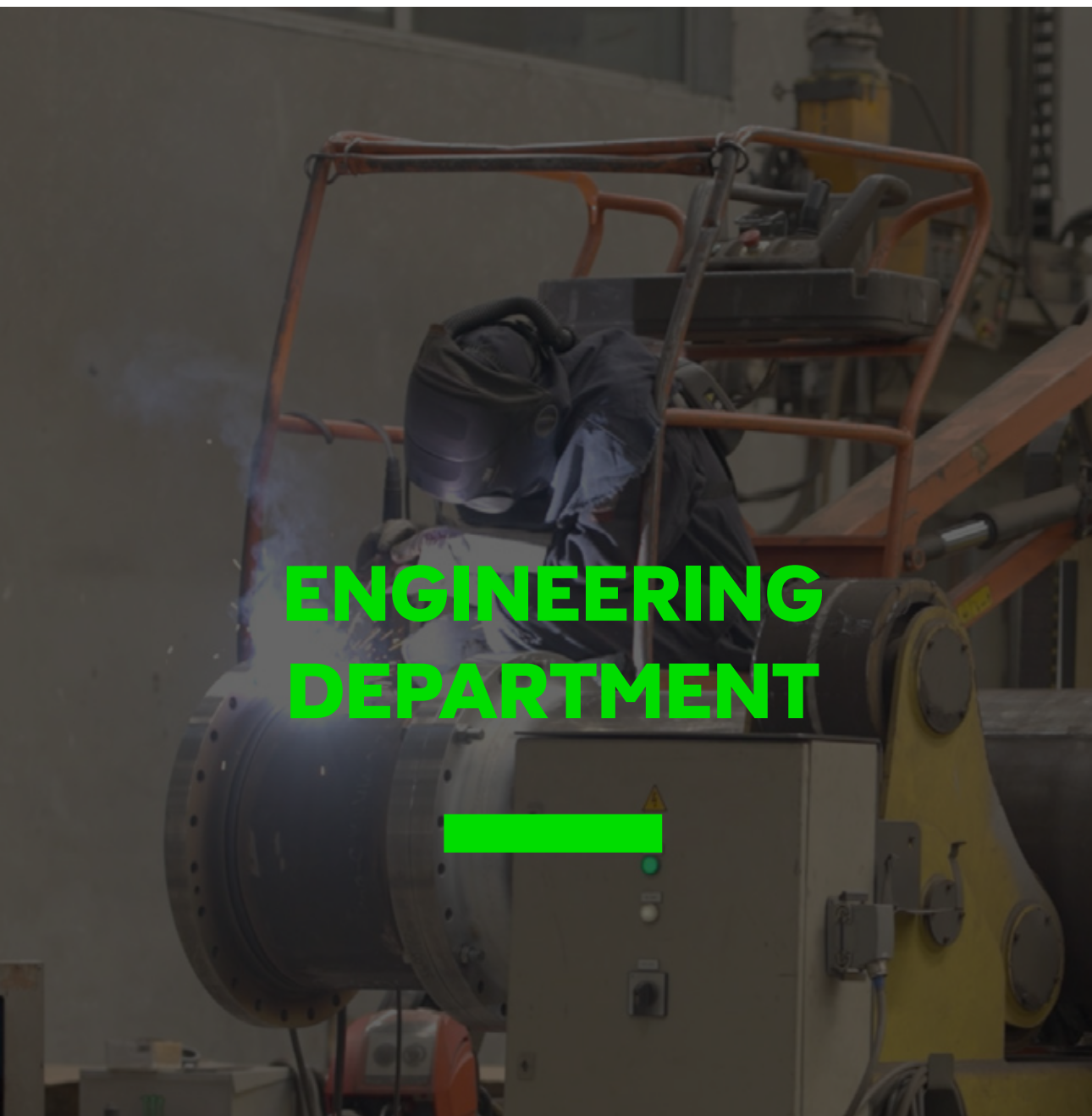
ENERGETIC TRANSITION

GREEN FUELS

We tackle today's major energy challenges by focussing on today, focusing on maximising efficiency and being the key to the transition to more sustainable energy sources sustainable sustainable energy sources for various industrial sectors.

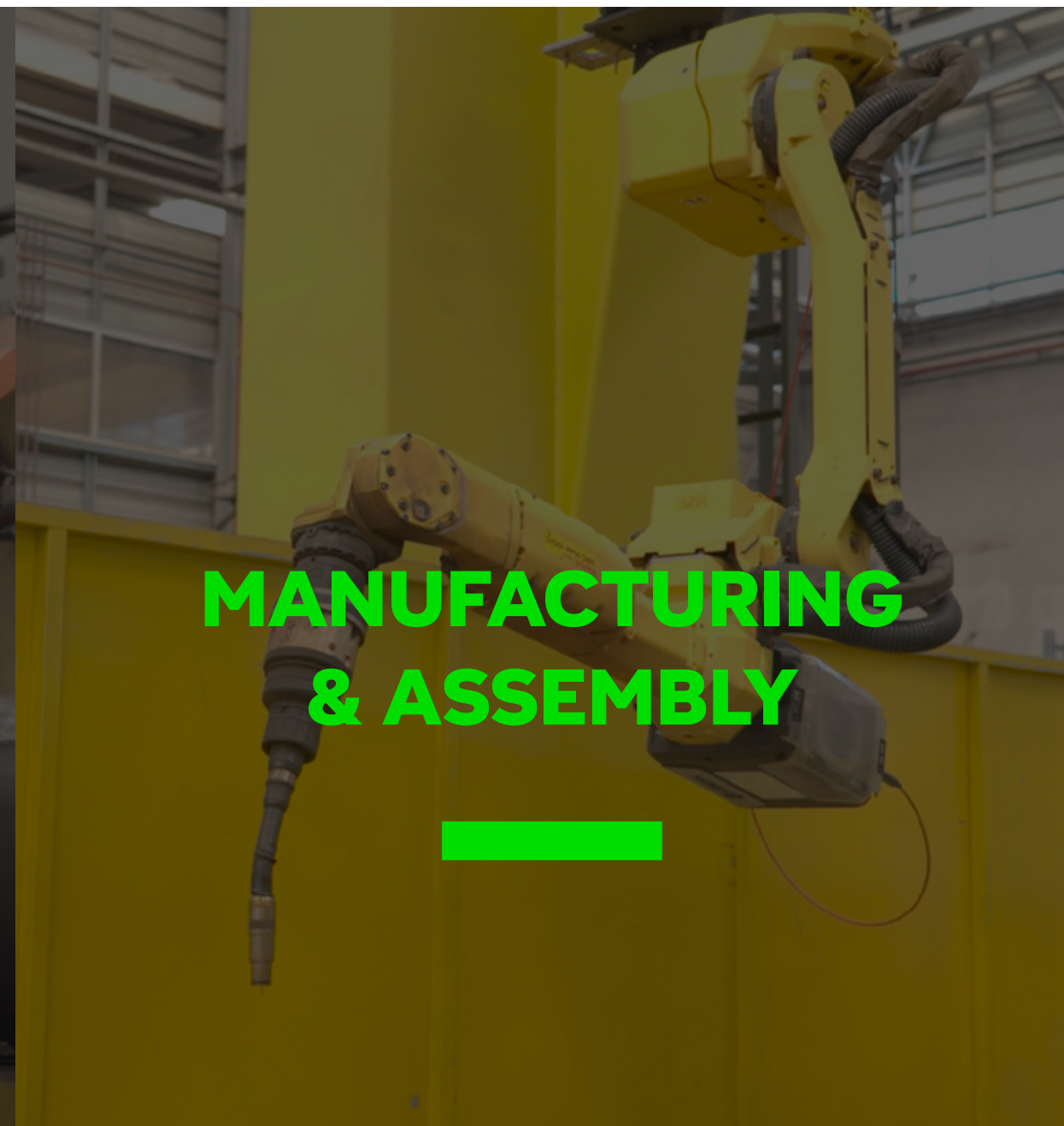


COMPANY ORGANIZATION



ENGINEERING DEPARTMENT

At the Engineering Office,
we develop personalised
and innovative solutions,
adapted to the needs of each client.



MANUFACTURING & ASSEMBLY

We have an integrated structure
that ensures quality in all
project phases. Our factory
combines modern machinery that
streamline production and assembly
processes with a highly qualified
technical team.



QUALITY DEPARTMENT

This department
every stage of production
and guarantees compliance with
both national and international standards.



TECHNICAL SUPPORT SERVICE

Our Technical Assistance service
complements this integration by
offering complete support from
installation and throughout the
life of the equipment. This synergy,
allows us to deliver a 360° service,
with rigour and reliability.

PRODUCTS AND ENERGY SOURCES

We offer a wide range of industrial boilers, from standard models to customised solutions, adapted to the needs of each customer and type of energy source.

ENERGY SOURCES

BIOMASS
GAS
ELECTRICITY
HYDROGEN
THERMAL RECOVERY
LIQUID FUELS

Our boilers guarantee efficiency and reliability in demanding operations.

BOILERS

STANDARD MODELS
OR CUSTOMISED
SOLUTIONS

TYPES OF BOILERS

FIRE-TUBE
WATER-TUBE

PRESSURES UP TO

80 BAR

FLUID

WATER, VAPOUR,
THERMOFLUID
AND HOT AIR

POWER UP TO

30.000 kW

OTHER PRODUCTS

We complement our solutions with the development auxiliary equipment designed to maximise efficiency, reliability and performance of thermal systems.

AUXILIARY EQUIPMENT

**WATER TREATMENT
SYSTEMS**

STORAGE TANKS

DEAERATORS

ECONOMIZERS

RECUPERATORS

COMBUSTION SYSTEMS

CHIMNEYS

and more.

TAILORED ENERGY: FROM TRADITIONAL TO SUSTAINABLE

With more than three decades of experience, we are a reference in design, manufacture, assembly and maintenance industrial boilers for sectors such as energy, ceramics, textile and food sectors.

BOILERS INSTALLED

**+ 24
COUNTRIES**

Our boilers are present in more than 24 countries, with projects realised in demanding markets of Europe, South and Central America, Africa and Asia, where we are actively supply, but also assembly.

We currently provide maintenance services to 208 companies, consolidating our technical assistance as one of our activities.

INDUSTRIES

**MULTI
SECTORAL**

Our experience covers various industrial sectors, such as textiles, food, energy, pharmaceuticals and metallurgy, among others.

CONTINUOUS INVESTMENT

**TECHNOLOGICAL
INNOVATION**

We continually invest in training our teams in areas such as mechanics, electrical instrumentation and automation, ensuring technical quality and innovative, highly complex solutions.

We implement innovation in our production processes, such as integration of welding robotics, ensuring greater precision and efficiency in the manufacture of boilers and complementary equipment.

SERVICES ENGINEERING



Design and development of
industrial thermal projects.

BOILERS & BURNERS

Retrofit and installation
of equipment.

Preventive and corrective
maintenance.

Preparation and monitoring
of inspections.

HVAC

Preventive and corrective
maintenance of air conditioning
equipment.

Issuance of centralization sheets.

GAS

Preventive and corrective maintenance
of PRM and gas distribution networks.

Preparation and monitoring of gas
network inspections.

OTHER SERVICES

Chemical cleaning of thermal equipment.

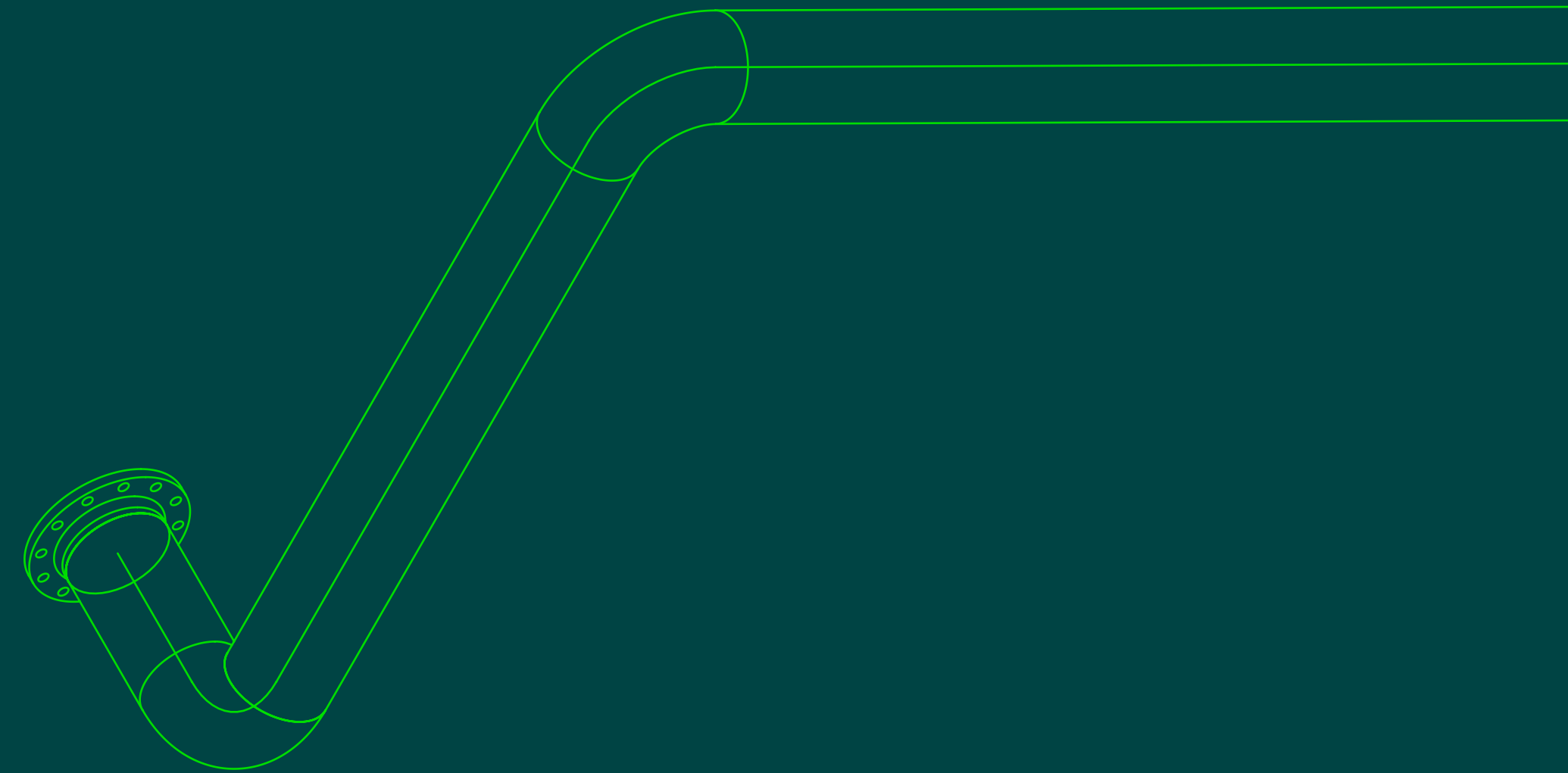
Development and technical support for water treatment systems.

Control systems and automation programming.

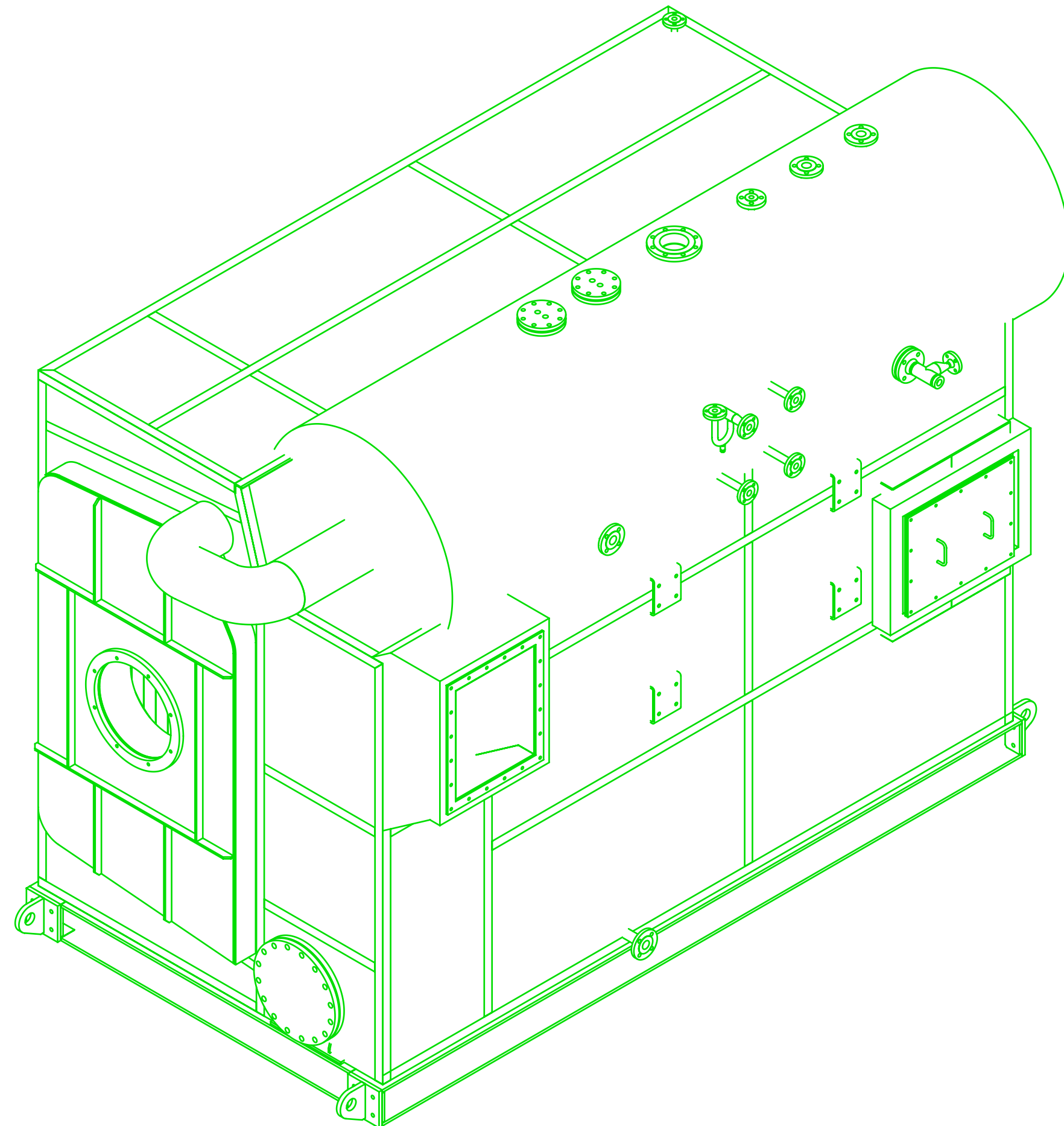
Verification and adjustment of temperature, level, and pressure instrumentation.

Characterization of gaseous emissions.

Installation of fluid networks.



CERTIFICATIONS



Our experience and responsibility in the sector are reflected in the certifications that prove Ambitermo's quality and technical compliance.

Certified by the independent inspection body Bureau Veritas, we guarantee that all the pressure equipment we produce is fully compliant with **European Directive PED 2014-68-EU** for the construction of pressure equipment.

We use welding certified to **EN ISO 15614** and we have welders qualified to **EN ISO 9606:2017**. We stand out for our operational excellence and our ability to overcome the most demanding industrial challenges. Our production process is regularly monitored through Non-Destructive Testing, carried out by technicians certified to the **EN ISO 9712** standard, reinforcing our commitment to the reliability and safety of the equipment manufactured.

We also hold **Public Works Permit No. 23814-PUB**, are recognised as a Gas Installation Entity and are certified to **ISO 9001**, **ISO 14001** and **ISO 45001** standards, which ensure the highest standards of management, sustainability and safety.

Additionally, Ambitermo is a certified entity for the **installation, monitoring, and maintenance of gas systems**, reinforcing our technical expertise and full regulatory compliance in gas-related projects.



PROJECTS & STRATEGY

Ambitermo stands out for its ability to develop customised projects that combine technological innovation and a deep understanding of industrial needs.

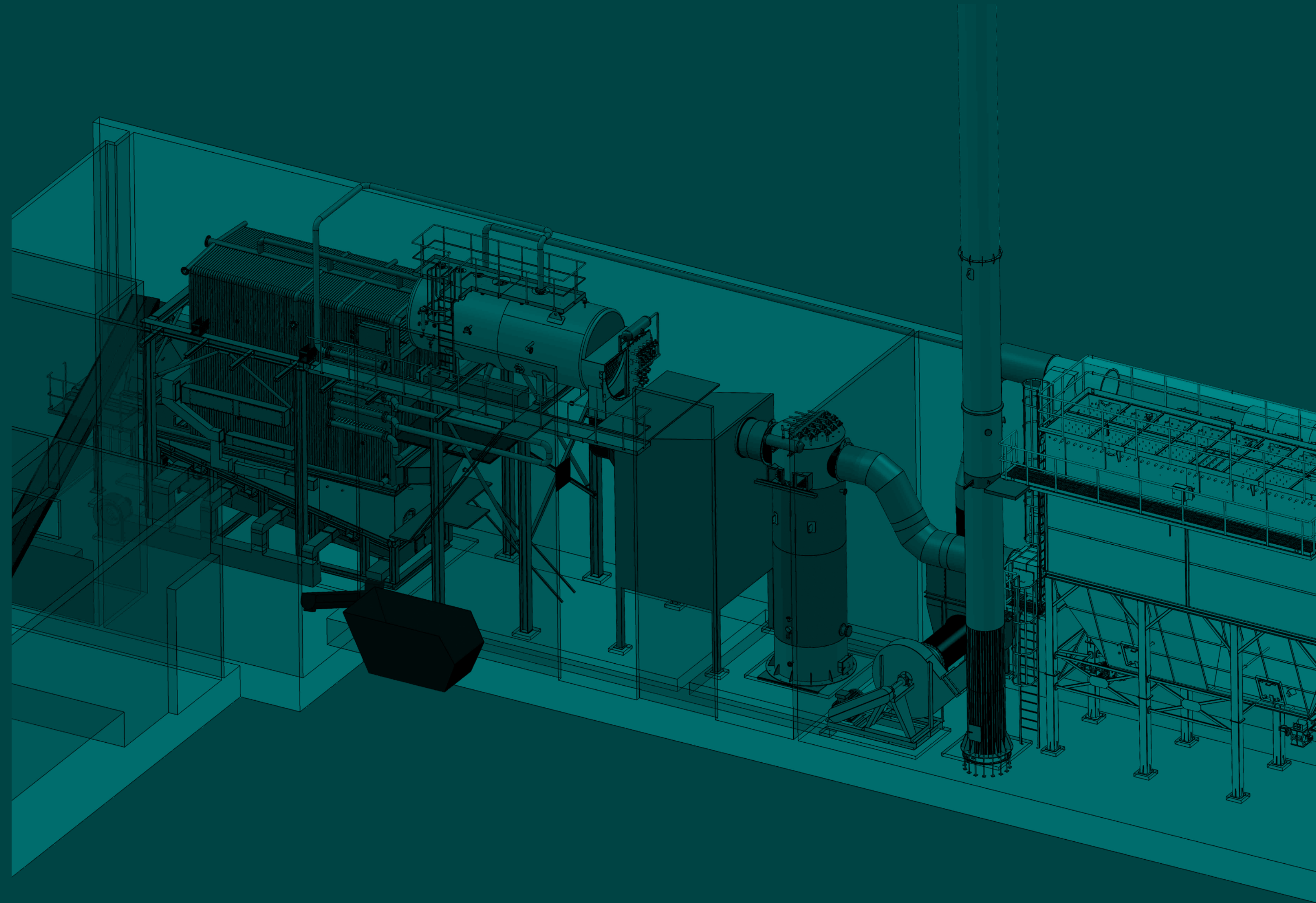
Each project is designed to offer robust and adaptable thermal solutions, guaranteeing a balance between performance and efficiency.

RAR PROJECT

BOILER FOR RESIDUAL FOREST BIOMASS

This recent biomass power station project highlights the continuous evolution of technology. The system replaces steam production with natural gas for biomass-generated steam, resulting in a reduction in carbon emissions and an increase in the temperature of the superheated steam available to the turbine.

The boiler produces 17 tonnes/h of steam at 25 bar, superheated to 400 °C, and the steam passes through an extraction turbine before being used in the process at low pressure, increasing efficiency.



RAR PROJECT

**BOILER FOR
RESIDUAL BIOMASS
FORESTRY**

THE PROJECT INCLUDES

**BIOMASS SILOS
TOP-LOADER TYPE
TRANSPORT OF BIOMASS
MOBILE GRATE
COMBUSTION CHAMBER
SUPERHEATERS**

**ECONOMISERS
ASH RETENTION SYSTEM
ONLINE BAG FILTER
EXHAUST FAN
CHAMINEE
COMBUSTION AIR SYSTEM
SLAG AND ASH
COLLECTION SYSTEM.**

SOLUCIONES PROJECT

NATURAL GAS WATER-TUBE BOILER

For the Spanish pharmaceutical industry, Ambitermo designed and built a natural gas water-tube boiler. This project presented a significant challenge due to several constraints.

The limited space available, difficult access, and specific requirements for the boiler room necessitated a fully customized design tailored to the client's needs.

SOLUCIONES PROJECT

NATURAL GAS WATER-TUBE BOILER

This equipment stands out for its high efficiency of 95%, achieved through its optimized design, the inclusion of a water-tube economizer, and a state-of-the-art burner that ensures low emissions.

The installation of this boiler, following previous projects, reinforces Ambitermo's position in the international market and its growing acceptance. It also highlights Ambitermo's ability to design and manufacture a wide range of boilers to meet diverse market requirements.

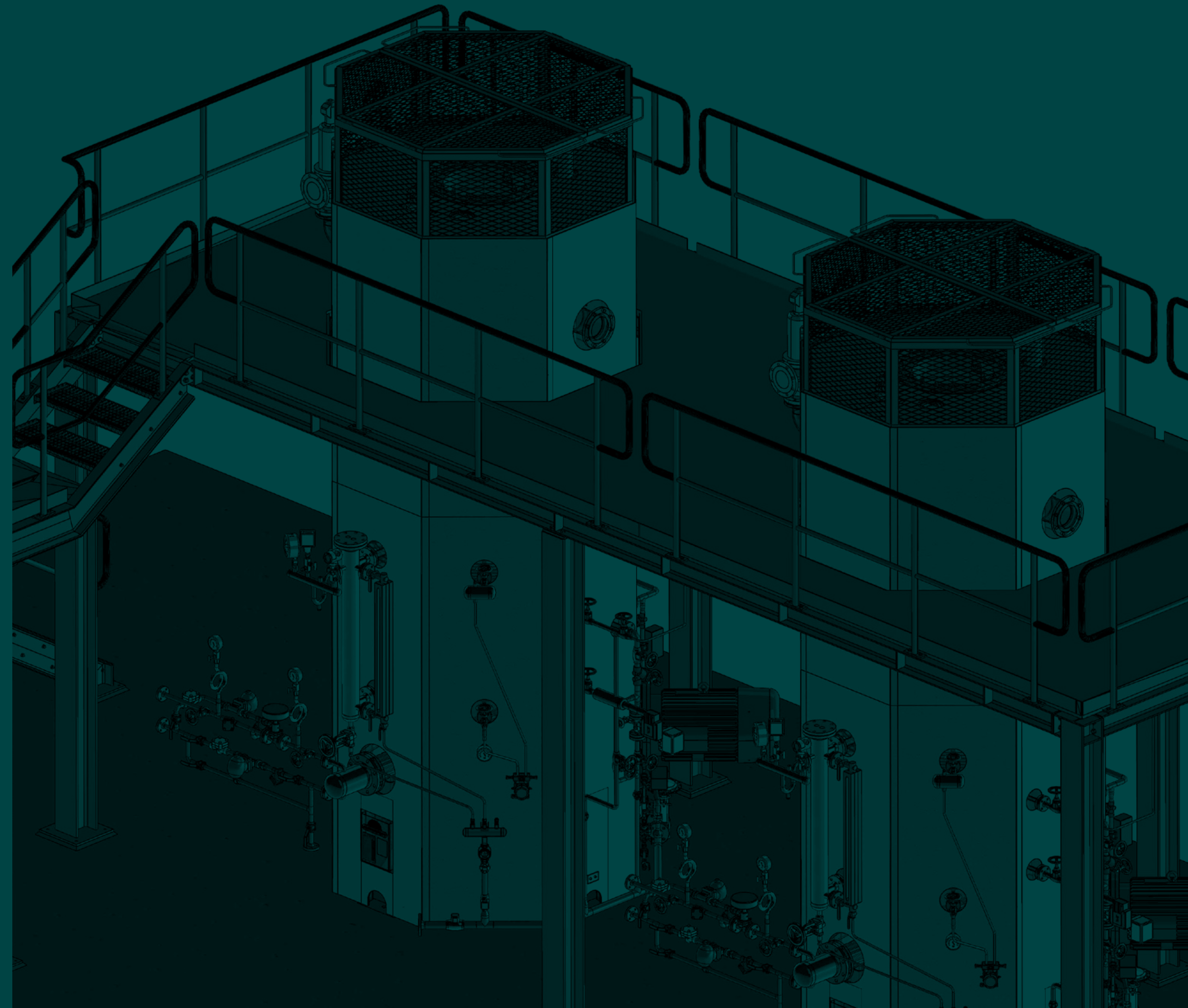
INTERNATIONAL PROJECT

ELECTRODE ELECTRIC BOILER

Ambitermo, in collaboration with an international company, took on the challenge posed by a major international tire manufacturer to design and manufacture an electric electrode boiler.

To accelerate decarbonization efforts, the client decided to replace an existing natural gas boiler with an electric boiler capable of producing 30,000 kg/h of steam at 20 bars.

This electric boiler allows the client to utilize energy generated by solar panels, avoiding approximately 35,500 tonnes of CO2 emissions annually.

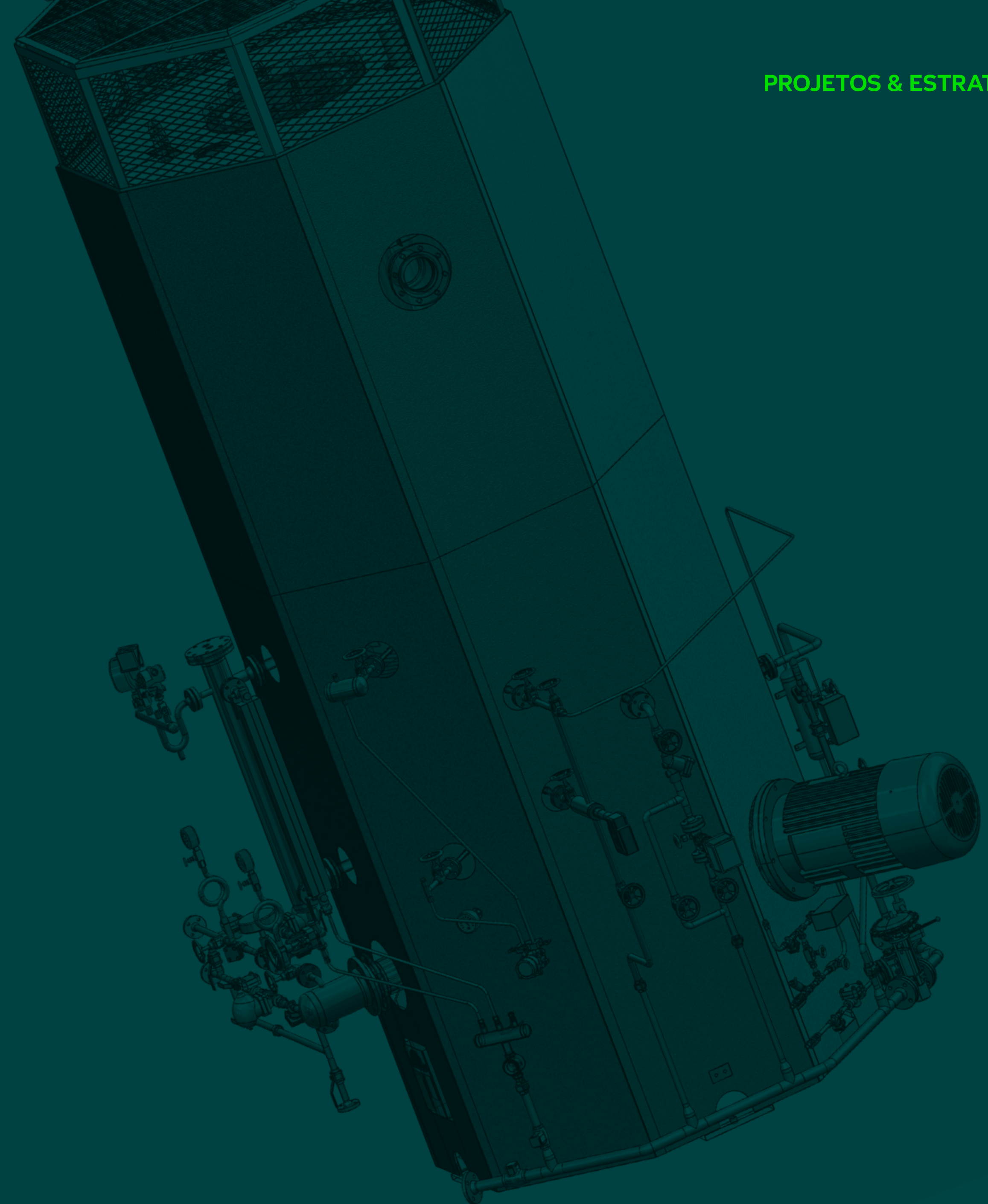


INTERNATIONAL PROJECT

ELECTRODE ELECTRIC BOILER

As a result of this project, Ambitermo has established a partnership with an international company to manufacture these boilers for the European and African markets. Production of additional boilers is already underway.

Through this project, Ambitermo has solidified its position as a leader in green steam and energy sustainability, further enhancing its expertise in electric boilers, including its existing range of resistance boilers.



PREPARED FOR CHALLENGES OF THE FUTURE

Our commitment is to continue leading the sector with the same strength that has always defined us, expand exports to new markets and strengthen relations with our partners.

We are committed to supporting the evolution of strategic industries and to offer solutions that combine efficiency and sustainability, while facing the challenges of the future with resilience and determination.



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www.ambitermo.com